

Jim McNiel joined Pequot Ventures in 1999 as vice president. Now principal of Pequot Capital's venture investing arm, Pequot Ventures, Mr. McNiel is responsible for exploring new investment opportunities across a variety of technologies, counseling chief executives of portfolio companies and other efforts. Prior to Pequot, Mr. McNiel drove innovation, revenue and profitability for a "who's who" list of companies including Cheyenne Software, AST Research, Inc., Lucasfilm Ltd., and Convergence Corp. Mr. McNiel also sits on the board of Primordial, Inc. A graduate of and instructor at the Wharton Advanced Management Program, Mr. McNiel speaks frequently on information technology trends, building sound business strategies, channel and partner development, and convergence issues. He is also a trustee of the Foundation Fighting Blindness.